# 2023 IEC OF OREGON INDUSTRY PARTNER SPONSORSHIP OPPORTUNITIES

## **POWERING YOU FORWARD**

# THE POWER OF PARTNERSHIPS

## Why become an industry partner?

## Reputation is everything. Joining a respected industry association as an industry partner allows you to grow your business in these important ways.

### **Generate Leads**

• With access to potential new clients and the opportunity to showcase a service or product, your business creates consumer preference over competing brands and increases loyalty.

### **Build Business Relationships**

 By providing thought leadership to help members solve problems, you can bring extra value to current clients. And, conversely, gain valuable insight to improve your business.

### **Boost Brand Awareness**

Through exposure to members and associates you increase your brand trust.

## **The Independent Electrical Contractors of Oregon.** We are Oregon's only association dedicated to serving merit shop electrical and limited energy system contractors for over 45 years.

## Why become an IEC of Oregon industry partner?

- Align with a strong and growing association that represents non-union electrical workers in the state.
- Collaborate with our contractor companies in their unique business stage from 1-2 man shops to over 200+ employees and your products and services helps them effectively manage their business.
- Reach an additional 350+ Training Agent companies contractors affiliated through our four apprenticeship training programs in Portland, Salem, Bend, and Roseburg.
- Build business relationships through IEC of Oregon's sponsorships, marketing, and networking events.

## **BECOMING AN INDUSTRY PARTNER IS EASY**

- 1. Determine your 2023 Industry Partner yearly level.
- 2. Customize your level with event sponsorships to provide additional exposure at important networking events.
- 3. Fill out the form at the back of this booklet and return to gina@iecoregon.org.

Contact us, if you want to further customize your partnership package.

Email Gina Cumming at gina@iecoregon.org or Cindy Regier at cindy@iecoregon.org to discuss your needs. Two year commitments are available at a 10% discount.

## PARTNER BENEFITS BRONZE SILVER GOLD PLATINUM

	\$1,200	\$1,700	\$2,500	\$3,800
Membership Package (value)	\$1000	\$1000	\$1000	\$1000
One Full Year Membership	$\checkmark$	✓	✓	√
Member Contact List	$\checkmark$	~	✓	1
Marketing Package (value)	\$250	\$500	\$1200	\$2000
IEC of Oregon Website				
Logo and Hyperlink - One Year	✓	$\checkmark$	$\checkmark$	$\checkmark$
Front Page Logo and Hyperlink - One Year			$\checkmark$	$\checkmark$
Your Company Event or Webinar (Content Dependent)	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Feature Article Industry News Page (Content Dependent)	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Feature Article Member Only Page (Content Dependent)		✓	✓	✓
Newsletters				
Article / Native Ad in Member Newsletter (Content Dependent)	✓	$\checkmark$	$\checkmark$	$\checkmark$
Industry Partner Spotlight Member News- letter		$\checkmark$	$\checkmark$	$\checkmark$
Year Long Logo in Member Newsletter		$\checkmark$	$\checkmark$	$\checkmark$
Article / Native Ad On the Job IE / TA Newsletter (Content Dependent)			$\checkmark$	$\checkmark$
Article / Native Ad The Conduit LE / TA Newsletter (Content Dependent)			$\checkmark$	$\checkmark$



	\$1,200	\$1,700	\$2,500	\$3,800
Social Media		•	- •	
Facebook, Instagram, LinkedIn Minimums	2x	3x	<b>4</b> x	5x
IEC of Oregon Events (value)	\$170	\$530	\$800	\$1540
Choice of One Presenting Event				$\checkmark$
<b>Celebrating Women In the Electrical</b>	1 Table	1 Table	1 Table	1 Table
Trades				
Events				
MTC Seminars	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Annual Business Meeting	1 Attendee	2 Attendees	3 Attendees	4 Attendees
Inside Electric IETC Graduation		1 Ticket	2 Tickets	2 Tickets
Limited Energy Graduation		1 Ticket	2 Tickets	2 Tickets
BBQ to Celebrate New Building	1 Attendee	2 Attendees	2 Attendees	2 Attendees
Holiday Party	1 Attendee	2 Attendees	3 Attendees	4 Attendees
Event Signage				
Industry Partner Recognition	$\checkmark$	✓	$\checkmark$	✓
Banner Display				$\checkmark$
<b>Opportunity for Additional Sponsorship</b> Levels of Events	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Industry Partners have first right of refusal				

on all sponsorship opportunities

## **2023 SCHEDULED EVENTS**

### **CONTINUING EDUCATION UNDERWRITING**

IEC of Oregon provides its members with free license renewal courses. Industry Partners may underwrite these courses and directly reach owners, supervisors, journeymen, and apprentices. This does not include CPR courses. Industry Partners will receive presenting status on all course marketing.

## **GRADUATION SPONSORSHIP OPPORTUNITIES WILL BE SENT OUT SEPARATELY TO INDUSTRY PARTNERS.**

- January 12 MTC Seminar: Changes OR Employment Law
- February 9 MTC Seminar: OR Construction Economy
- March 10 Celebrating Women in the Electrical Trades
- April 13 MTC Seminar: Legislative Update
- May 11 MTC Seminar: Addressing Union Issues
- May 26 Inside Electrical Graduations in Salem | Roseburg
- June 22 Annual Member Business Meeting with Speaker
- August 25 Limited Energy Graduation in Wilsonville
- September 7 BBQ and New IETC Building Celebration
- October 12 MTC Seminar: City and County Codes
- November 9 MTC Seminar: Cyber Security Concerns
- November 16 IEC Holiday Party

## **INDUSTRY PARTNER AGREEMENT**

Company Name:				
Contact Name:				
Contact Email:				
Authorized Signature:				
Preferred Payment Method: 🛛 Credit Card (we will contact you) 🗆 Please Provide an Invoice				
Return to Gina at gina@iecoregon.org or mail to 11481 SW Hall Blvd. Suite 100 Tigard, Oregon 97223				

#### FIRST: CHOSE YOUR PARTNER LEVEL

- □ Platinum Level \$3800
- □ Gold Level \$2500
- □ Silver Level \$1700
- □ Bronze Level \$1200

#### **CONTINUING EDUCATION UNDERWRITING**

□ \$500, eight available

#### MAKE THE CONNECTION LUNCH SERIES

□ Presenting Sponsor - \$400, six available

### **CELEBRATING WOMEN IN THE ELECTRICAL TRADES**

- □ Presenting Sponsor \$500
- □ Speaker Sponsor \$400
- □ Booth \$350, six available
- □ Food and Drink Sponsor \$250, two available

#### ANNUAL BUSINESS MEETING

- □ Presenting Sponsor \$600 SOLD OUT
- □ Speaker Sponsor \$500
- □ Corporate Sponsor \$400, four available
- □ Food and Drink Sponsor \$300

## SECOND: SELECT THE EVENTS YOUR COMPANY WOULD LIKE TO SPONSOR DURING THE YEAR.

- Presenting sponsorships limited to one per Industry Partner.
- Please discuss customizing your sponsorship to meet your company needs.

### **BBQ AND NEW IETC BUILDING CELEBRATION**

- □ Presenting Sponsor \$500
- □ Corporate Sponsor \$350, two available
- □ Food and Drink Sponsor \$250, two available

### **IEC HOLIDAY PARTY**

- □ Presenting Sponsor \$500
- □ Food and Drink Sponsor \$250, two available

#### **INSIDE ELECTRICAL GRADUATIONS**

□ Yes, send me information on these graduations

#### LIMITED ENERGY GRADUATION

□ Yes, send me information on this graduation



Independent Electrical Contractors of Oregon 11481 SW Hall Blvd. Suite 100 Tigard, Oregon 97223 www.iecoegon.org

## **Voice of The Merit Shop**